

CORPORATE MEMBERSHIP BENEFITS



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A CERAMIC TECHNOLOGY INSTITUTE UNDER



PRANAMIKA EDUCATION TRUST

VADODARA, GUJARAT, INDIA.

Assistance in Manpower Search, Recruitment and Human Capital Management:

IICST helps its Corporate Members in Recruitment from its Ceramic Human Capital Bank and thereafter doing Strategic HCM support Plans to achieve Human Capital Resource (HCM) Goals:

- Organization visualization
- Recruitment (hiring and recruitment)
- Onboarding
- Contingent workforce management
- Workforce planning
- Competency management
- Performance management
- Compensation planning and strategy
- Time and expense management
- Learning (education and training)



Help in Troubleshooting your Chronic Operational Issues:

IICST always help in mining the root cause of your chronic Operational and Process related issue using its talented knowledge Pool in systematic ways:

- What are the symptoms of the problem?
- Where does the problem occur?
- When does the problem occur?
- Under which conditions does the problem occur?
- Can the problem be reproduced?

And thereafter finding the solution – Corrective action can then is taken to prevent further failures of a similar kind.

Enriching your Human Resources for Increase in their Productivity to Enhance Profit:

“60 percent of executives are beginning to see that HR can partner with other departments to increase the profitability and value of a business.” The outdated notion that HR is just there for processing paperwork has given way to an understanding that it actually plays a vital role in the strategic development of a business as well as its company culture and association with IICST nurtures your HR activities in achieving your Business Goals .

When employees are given adequate training and equipped with the right tools, they can perform their jobs more effectively and become more productive.

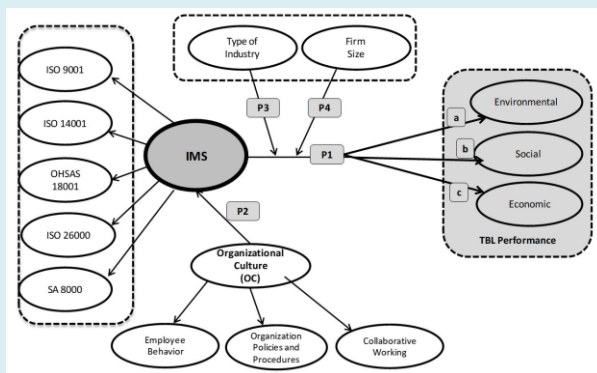


Assistance in Strengthening your QMS (ISO 9001), EMS (ISO 14001), OHS (ISO 45001) and Social Accountability (SA 8000 / BSCI) and their effective compliance:

IICST helps its Corporate Members in strengthening IMS (Integrated Management Systems) in their organizations by training and guiding the Team how to effectively manage and effectively implement to reap the System Benefits.

- Organizing System Awareness Courses
- In-house Training for IMS Internal Auditors
- Effective System Management
- Reaping the benefits of IMS System Management

IMS helps the organization establishing their reputation amongst their customers and edge over their competitors.



Analyzing your Marketing and Sales Performances and add Catalyst to Boost the Overall Team Performance:

IICST helps its Corporate Members in analyzing the Sales Performances using various scientific tools with their Team and help in putting catalyst to boost the Team Performance further.

- Sales Analytics Tools for Driving Revenue Growth
- Use of Business Intelligence for Sales Professionals
- Help in making Data-Driven Decisions
- Use of Cluster Analysis in Your Sales Team
- To review the progress of your business
- How to redefine your business goals

To create trust is to maintain it by engaging with the team in a consistent, nurturing fashion. The best way to build trust is to be completely transparent. Simply discussing trust can be a great way of starting off on the right foot. It's pretty direct and a great way working on a business relationship, rather than being their boss.



Assistance in In-House training for Six Sigma Green Belt and Black Belt Certification and effective implementation:

The ultimate goal and Focus of Six Sigma are to “Reduce the variation in Process, improve processes and increase customer satisfaction”. IICST helps its Corporate Members by organizing in-house training programs based on ASQ and other International Modules of Six Sigma Green Belt and Black Belt Certification.

- Developing training modules based on type of clients business
- Green Belt Certification and working on green belt projects
- Black Belt Certification and Implementing them in live projects of the corporate member

Six sigma professional with a “belt color” is able to differentiate his role as well as expertise in the team. Getting hands-on, any of the six sigma belts brings both short-term & long-term benefits for the organization.

